Extended Housing, Inc.

YEARS ENDED JUNE 30, 2019 AND 2018

YEARS ENDED JUNE 30, 2019 AND 2018

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Independent Auditor's Report

Board of Directors Extended Housing, Inc. Painesville, Ohio

Report on Financial Statements

We have audited the accompanying financial statements of Extended Housing, Inc. (a non-profit agency), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities and net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Extended Housing, Inc. as of June 30, 2019 and 2018, and changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of Federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR), Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 6, 2020 on our consideration of Extended Housing, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Extended Housing, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Extended Housing, Inc.'s internal control over financial reporting and compliance.

Cleveland, Ohio January 6, 2020

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STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2019 AND 2018

ASSETS

	2019	2018
Current assets: Cash Cash, board restricted reserve Accounts receivable, net of allowance Grants and other receivables Prepaid expenses Total current assets	\$ 245,157 45,319 10,500 167,342 22,810 491,128	\$ 309,599 73,275 11,070 45,030 33,922 472,896
Deposits held in trust - funded: Tenant security deposits	40,551	39,172
Restricted deposits and funded reserves: Restricted reserves Reserve for replacements (HUD)	46,724 58,640	41,166 48,858
Total restricted deposits and funded reserves	105,364	90,024
Property and equipment, net: Land and land improvements Building and building improvements Furniture and fixtures Equipment and software Vehicles	678,692 6,585,602 362,628 171,566 71,715	673,958 5,969,832 344,648 163,604 71,715
Less accumulated depreciation Total property and equipment, net	7,870,203 3,100,636 4,769,567	7,223,757 2,824,976 4,398,781
Construction-in-progress	48,075	286,941
Total assets	\$ 5,454,685	\$ 5,287,814

LIABILITIES AND NET ASSETS

	2019	2018
Current liabilities:		
Line of credit	\$ 129,000	\$ 136,769
Accounts payable, trade	31,133	32,618
Accrued expenses:		
Payroll and payroll related expenses	92,690	89,465
Real estate taxes	7,443	1,123
Interest	2,367	2,367
Due to grantor	42,960	
Deferred revenue	130,359	220,843
Other current liabilities	35,012	23,681
Current portion of:		
Ohio Mental Health and Addiction Services forgivable notes	56,669	50,928
Other long-term debt	32,900	 30,357
Total current liabilities	560,533	 588,151
Deposit liabilities: Tenant security deposits	 40,551	39,172
Long-term liabilities, less current portion: Ohio Mental Health and Addiction Services forgivable notes Other long-term debt Loan payable	1,049,225 328,293 25,500	939,861 361,191
Total long-term liabilities	1,403,018	1,301,052
Total liabilities	 2,004,102	 1,928,375
Net assets:		
Net assets without donor restrictions	961,868	870,328
Net assets with donor restrictions	 2,488,715	2,489,111
	 3,450,583	 3,359,439
Total liabilities and net assets	\$ 5,454,685	\$ 5,287,814

STATEMENTS OF ACTIVITIES AND NET ASSETS

YEARS ENDED JUNE 30, 2019 AND 2018

		2019		2018			
	Without Donor	With Donor		Without Donor	With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
Revenue and other support:							
Rental revenue	\$ 491,689		\$ 491,689	\$ 463,101		\$ 463,101	
Federal program revenue	859,841		859,841	772,963		772,963	
State and local program revenue	1,648,028		1,648,028	1,495,543		1,495,543	
Amortization of forgivable notes	57,266		57,266	55,813		55,813	
Tenant charges	11,541		11,541	4,465		4,465	
Other revenue	185,109		185,109	88,453		88,453	
Total revenue and other support	3,253,474		3,253,474	2,880,338		2,880,338	
Net assets released from restrictions	396	\$ (396)					
	3,253,870	(396)	3,253,474	2,880,338		2,880,338	
Expenses:	,			· · ·			
Programs:							
Management owned properties	450,752		450,752	403,633		403,633	
Residential care	467,894		467,894	452,948		452,948	
McNaughton apartments	162,703		162,703	133,801		133,801	
McKinley Grove apartments	186,784		186,784	170,575		170,575	
Rental subsidy programs	359,349		359,349	367,613		367,613	
PATH program	175,384		175,384	134,159		134,159	
Permanent supportive housing program	148,818		148,818	157,527		157,527	
Continuum of care programs	453,130		453,130	433,323		433,323	
Housing support workers	164,763		164,763	213,564		213,564	
Emergency housing voucher program	178,905		178,905	161,780		161,780	
Management and general	398,888		398,888	191,633		191,633	
Fundraising	14,960		14,960	19,951		19,951	
Total expenses	3,162,330		3,162,330	2,840,507		2,840,507	
Increase (decrease) in net assets	91,540	(396)	91,144	39,831		39,831	
Net assets, beginning	870,328	2,489,111	3,359,439	830,497	\$ 2,489,111	3,319,608	
Net assets, ending	\$ 961,868	\$ 2,488,715	\$ 3,450,583	\$ 870,328	\$ 2,489,111	\$ 3,359,439	

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2019

	Program Services Program Services									Supporting	g Services			
	Management Owned Properties	Residential Care	McNaughton Apartments	McKinley Grove Apartments	Rental Subsidy Programs	PATH Program	Permanent Supportive Housing Program	Continuum of Care Programs	Housing Support Workers	Emergency Housing Voucher Program	Total Program Expenses	Management and General	Fundraising	Total Expenses
Personnel	\$ 128,650	\$ 329,458	\$ 36,797	\$ 42,053	\$ 15,160	\$ 90,246	\$ 132,819	\$ 11,217	\$ 133,405		\$ 919,805	\$ 227,046		\$ 1,146,851
Client assistance:	, ,		, ,	, ,	, ,	. ,	, ,	, ,	. ,		,	, ,		
Rents and utilities					286,034	52,329		403,072		\$ 140,886	882,321			882,321
HAP loan expense					29,024						29,024			29,024
Program supplies and food		24,026									24,026			24,026
Building occupancy,														
maintenance, and repairs	48,967	59,230	35,278	24,286							167,761	25,920		193,681
Administrative	40,964	35,687	4,508	7,512	28,989	29,981	13,764	38,595	24,679		224,679	46,378		271,057
Utilities	60,339	12,981	23,779	26,423		574					124,096	23,855		147,951
Taxes and insurance	23,237	4,122	3,600	9,659	82	676	933	246	1,041		43,596	9,731		53,327
Interest			24,235								24,235	9,249		33,484
Travel and vehicle expenses	13,641	1,699	15			1,302	397		4,870		21,924			21,924
Other	9,091	691	1,107		60	276	905		768	38,019	50,917	17,063	\$ 14,960	82,940
Total expenses before depreciation	324,889	467,894	129,319	109,933	359,349	175,384	148,818	453,130	164,763	178,905	2,512,384	359,242	14,960	2,886,586
Depreciation	125,863		33,384	76,851							236,098	39,646		275,744
Total expenses	\$ 450,752	\$ 467,894	\$ 162,703	\$ 186,784	\$ 359,349	\$ 175,384	\$ 148,818	\$ 453,130	\$ 164,763	\$ 178,905	\$ 2,748,482	\$ 398,888	\$ 14,960	\$ 3,162,330

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2018

	Program Services									Supporting	g Services			
	Management Owned Properties	Residential Care	McNaughton Apartments	McKinley Grove Apartments	Rental Subsidy Programs	PATH Program	Permanent Supportive Housing Program	Continuum of Care Programs	Housing Support Workers	Emergency Housing Voucher Program	Total Program Expenses	Management and General	Fundraising	Total Expenses
Personnel	\$ 126,631	\$ 312,919	\$ 28,466	\$ 29,366	\$ 27,447	\$ 94,910	\$ 145,593	\$ 26,090	\$ 193,566		\$ 984,988	\$ 61,155		\$ 1,046,143
Client assistance:														
Rents and utilities					297,297	11,532		376,380		\$ 109,756	794,965			794,965
HAP loan expense					19,709						19,709			19,709
Program supplies and food		25,545									25,545			25,545
Building occupancy,														
maintenance, and repairs	51,268	60,402	19,168	17,371							148,209	16,381		164,590
Administrative	26,344	31,567	4,657	8,614	21,626	23,898	10,500	28,834	12,780		168,820	31,616		200,436
Utilities	62,097	15,888	22,737	26,529		756					128,007	26,602		154,609
Taxes and insurance	12,271	4,123	3,229	7,886	1,514	505	707	2,019	707		32,961	6,520		39,481
Interest			26,044								26,044	6,332		32,376
Travel and vehicle expenses	10,033	1,229	45			1,628	435		4,910		18,280			18,280
Other	10,024	1,275	1,728		20	930	292		1,601	52,024	67,894	172	\$ 19,951	88,017
Total expenses before depreciation	298,668	452,948	106,074	89,766	367,613	134,159	157,527	433,323	213,564	161,780	2,415,422	148,778	19,951	2,584,151
Depreciation	104,965		27,727	80,809							213,501	42,855		256,356
Total expenses	\$ 403,633	\$ 452,948	\$ 133,801	\$ 170,575	\$ 367,613	\$ 134,159	\$ 157,527	\$ 433,323	\$ 213,564	\$ 161,780	\$ 2,628,923	\$ 191,633	\$ 19,951	\$ 2,840,507

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2019 AND 2018

	 2019	2018
Cash flows from operating activities:	_	_
Increase in net assets	\$ 91,144	\$ 39,831
Adjustments to reconcile increase (decrease) in net		
assets to net cash provided by operating activities:		
Depreciation	275,744	256,356
Amortization of forgivable notes	(57,266)	(55,813)
Bad debts	15,000	
Decrease (increase) in operating assets:		
Accounts receivable	(14,430)	14,062
Grants and other receivables	(122,312)	42,943
Prepaid expenses	11,112	4,899
Tenant security deposits		
Increase (decrease) in operating liabilities:		
Accounts payable	(1,485)	1,143
Accrued payroll and payroll related expenses	3,225	15,403
Accrued real estate taxes	6,320	(4,862)
Deferred revenue	(90,484)	107,632
Due to grantor	42,960	
Other current liabilities	 11,331	 8,148
Net cash provided by operating activities	 170,859	429,742
Cash flows from investing activities:		
Capital expenditures, including construction-in-progress	(407,664)	(497,598)
Decrease in cash, board restricted reserve	27,956	8,147
Net withdrawals from (deposits to) restricted deposits and		
funded reserves, including interest income	 (15,340)	 25,531
Net cash used in investing activities	 (395,048)	(463,920)
Cash flows from financing activities:		
Borrowings on loan payable and long-term debt	197,871	4,442
Payments on long-term debt	(30,355)	(31,330)
Line of credit borrowings (payments), net	 (7,769)	136,769
Net cash provided by financing activities	 159,747	109,881
Net increase (decrease) in cash	(64,442)	75,703
Cash, beginning	 309,599	 233,896
Cash, ending	\$ 245,157	\$ 309,599

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies:

Description of Agency:

Extended Housing, Inc. (the "Agency") was incorporated in 1983, as a private, non-profit corporation for the purpose of providing housing for individuals with social, emotional, intellectual and/or physical disabilities. The Agency owns and manages several multi-family apartment facilities in Lake County, Ohio.

The Agency's mission is to prevent and end homelessness for individuals in Lake County with a serious mental illness. Governed by a Board of Directors, the Agency is certified by the Ohio Mental Health and Addiction Services and receives funding and support from the Lake County, Drug Alcohol and Mental Health Services (ADAMHS) Board. The Agency receives a substantial portion of its revenue funded by the purchase of services or contracts with ADAMHS. These are renewable contracts through June 30, 2019 which were subsequently renewed through June 30, 2020.

The Agency's programs include the following:

Management Owned Properties:

The Agency owns and manages 18 residential housing facilities in Lake County, Ohio, consisting of two group homes, one residential care home, seven condominiums, five apartment buildings, and three single homes (attached to one of these homes are three one-bedroom apartments). These facilities provide housing for individuals with social, emotional, intellectual and/or physical disabilities. Funding for the operation of these facilities is provided primarily by tenant rents.

The Agency's Property Acquisition & Management department is responsible for the upkeep and routine maintenance of these properties, as well as the Agency's nineteenth property, the Extended Housing Wellness Center (EHWC), formerly known as the Hillside Professional Center. The EHWC was purchased by the Agency in 2012, and the Agency's operations are located on the third floor. Approximately three-quarters of the building is occupied by nonprofit, nonclinical services and other nonprofits are in consideration. The EHWC is a collaboration of non-profit organizations that focus on supporting and developing community wellness.

Residential Care:

North Coast House is a voluntary transitional housing program, which serves adult residents in Lake County with severe mental illness. Individuals requesting services at North Coast House often have a long history of psychiatric hospitalizations and demonstrate a history of being unable to live independently. The program also serves those who are homeless and in need of short term, transitional residential services. North Coast House provides 24-hour staff presence to assist residents in developing and implementing daily living skills and in utilizing community resources. North Coast House provides ongoing individual programming within the residential setting based on the resident's needs and desires. The ultimate goal of North Coast House is for residents to take what they have learned in the home and utilize the skills in an independent living environment.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies (continued):

McNaughton Apartments:

McNaughton Place Apartments is a 12-unit apartment complex located in Painesville, Ohio. During 2017, the apartment complex was converted through attrition from a 21-bed, 12-unit apartment complex to a 12-unit complex with nine of the units having a den. This Project is owned by the Agency and provides housing for income eligible individuals with social, emotional, intellectual and/or physical disabilities. Funding for this program is provided by the U.S. Department of Housing and Urban Development (HUD).

McKinley Grove Apartments:

McKinley Grove Apartments is a 17-bed apartment complex located in Painesville, Ohio. Construction of the apartment complex was completed in 2013 with tenant housing beginning on June 28, 2013. This is the Agency's first supportive housing with services available on-site. The Agency's Property Maintenance and Management department relocated their office to McKinley Grove.

Rental Subsidy Programs:

The purpose of these programs is to assist individuals with severe and persistent mental illness to obtain and maintain permanent community housing. Funding for these programs is provided by the Lake County ADAMHS Board and the HOME Program through the Lake County Board of Commissioners. In addition, housing loans are available to assist with a security deposit or first month's rent.

PATH Program:

The purpose of this program is to link newly identified mentally ill, homeless individuals with mental health and housing services. The program also provides vouchers, bus tokens, blankets, food and other emergency supplies to homeless individuals. Funding for this program is provided by the Lake County ADAMHS Board and the U.S. Federal government.

Permanent Supportive Housing Program:

This program provides support staff to the Agency through a housing operations grant from the Ohio Development Services Agency. These positions at the Agency are integral in providing permanent supportive housing within the Agency's mission and consist of a Housing Assistant, Fiscal Assistant, and Property Management Assistant.

Continuum of Care Programs:

These programs provide rental assistance to hard-to-serve homeless individuals with disabilities in connection with supportive services funded from sources outside the program. Funding for these programs is provided by HUD.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies (continued):

Housing Support Workers:

The Housing Support Workers (HSW) grant enables the Agency to employ three full-time employees to provide support to low-income tenants within the Agency's programs to obtain and maintain housing. Agency staff provides housing support to tenants and program recipients through wellness checks, referrals, advocacy, and linkage to other services. These employees work with landlords, secure housing, and explain tenants' rights and responsibilities to individuals regarding these programs.

The first employee manages the housing subsidies with outside landlords and tenant housing loans. The second employee manages housing subsidies for tenants in the Agency's properties, HOME tenant based rental assistance for veterans with mental illness, McNaughton Apartments, and assists with housing placement in the Agency's properties. The third employee manages all Continuum of Care programs and participates in Mental Health Court to assist those in need of housing.

Emergency Housing Voucher Program:

The purpose of this program is to provide housing to the most chronic severely mentally ill individuals in Lake County whose symptoms are exacerbated by chronically unstable living conditions. There are many determining factors that must apply for individuals to become eligible to participate in the program. Treatment is also provided to ensure particular goals can be met to prepare the individuals for when more permanent housing becomes available to them. Funding for this program is provided by the Lake County ADAMHS board.

Accounting basis:

The accompanying financial statements have been prepared, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), as prescribed in the American Institute of Certified Public Accountants' Audit and Accounting Guide, *Not-for-Profit Entities*.

Financial statement presentation:

The Agency classifies net assets, revenues, gains and other support and expenses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported in two categories as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Agency's management and the Board of Directors.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies (continued):

Financial statement presentation (continued):

Net assets with donor restrictions: Net assets that are subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Agency or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. The Agency currently does not have any funds that are restricted in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and net assets in 2019. Net assets totaling \$396 were released from donor restriction due to the satisfaction for the restricted purpose of the Homeless Advocacy Council.

Property and equipment:

Property and equipment is stated at cost, or in the case of contributed property, at fair market value as of the date of the contribution. Renewals and betterments are capitalized. The costs of maintenance and repairs are charged to expense as incurred. Gains and losses on asset retirement or disposition are reflected in the statements of activities and net assets. Depreciation is computed using the straight-line method over the following estimated useful lives:

Land improvements	15 – 35 years
Buildings and building improvements	15 – 35 years
Furniture and fixtures	5 – 15 years
Equipment and software	5 – 15 years
Vehicles	5 years

Grants, other receivables and deferred revenue:

The funds due from various funding sources under grants and reimbursement contracts are recognized as revenue in the accounting period when the expenditures are incurred and the grant funds are earned. Grants receivable represent expended grant award funds due to the Agency.

Receivables are recorded at the amount expected to be collected. In evaluating the collectability of receivables, the Agency considers a number of factors, including the age of the accounts, changes in collection patterns, the composition of accounts and general industry conditions. An allowance for doubtful accounts is recorded based upon a consideration of the likelihood that accounts will not be collected in full. The Agency has provided an allowance for doubtful of accounts of \$15,000 at June 30, 2019 and no allowance was deemed necessary at June 30, 2018.

Deferred revenue consists of cash received for grants that have not been earned and/or expended at year end.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

Description of Agency and summary of significant accounting policies (continued):

Statements of cash flows:

Cash paid for interest totaled \$33,484 in 2019 and \$32,376 in 2018.

Board restricted reserve cash, tenant security deposits, and restricted deposits and funded reserves have not been included in cash on the statements of cash flows as these deposits represent funds which have been restricted and are not available for general operations.

Functional allocation of expenses:

The costs of providing program activities have been summarized on a functional basis in the statements of functional expenses. Certain categories of expenses are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include salaries and wages, payroll taxes and benefits and administrative expenses. Salaries and wages and payroll taxes and benefits are allocated based on job description and time and effort. Administrative expenses, if not directly identifiable by program or support service, are allocated on best estimate of management.

Income taxes:

The Agency is a private, non-profit corporation and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. None of the Agency's present or anticipated future activities are subject to taxation as unrelated business income. Therefore, no provision for income taxes has been made in the accompanying financial statements.

Use of estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates and assumptions.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies (continued):

Recently adopted accounting pronouncement:

During 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities*, (Topic 958) *Presentation of Financial Statements of Not-for-Profit Entities*. FASB issued ASU to improve the current net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit's liquidity, financial performance and cash flows. The Agency adopted the provisions of this ASU effective for the year ended June 30, 2019. These changes have been applied on a retrospective basis except for the disclosure related to liquidity and available resources. With the provision of the ASU being applied on a retrospective basis, net assets have been presented "with donor restrictions" and "without donor restrictions" in the statements of financial position as of June 30, 2019 and 2018 and in the statements of activities and changes in net assets for the years ended June 30, 2019 and 2018.

Recent accounting pronouncements:

In May 2014, FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers* (Topic 606). The guidance in this ASU supersedes the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance throughout the industry topics of the FASB Accounting Standards Codification (ASC). The core principle of this ASU is that an entity should recognize revenue to depict the transfer of promised goods or services in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps, (1) identify the contract(s), (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. For nonpublic companies, ASU No. 2014-09, *Revenue from Contracts with Customers*, is effective for annual reporting periods beginning after December 15, 2018 and therefore, the Agency will be required to adopt and implement this standard for the year ending June 30, 2020.

In February 2016, FASB issued ASU No. 2016-02, *Leases* (Topic 842). This ASU requires lessees to recognize assets and liabilities on the statement of financial position for leases with lease terms greater than twelve months. The recognition, measurement and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. This ASU amends current guidance that requires only capital leases to be recognized on the lessee's statement of financial position. The ASU will also require additional disclosures on the amount, timing and uncertainty of cash flows arising from leases. In October 2019, the FASB voted to delay the implementation of this ASU for an additional year for nonpublic companies, therefore, the ASU will be effective for nonpublic companies for years beginning after December 15, 2020. The Agency will be required to adopt and implement this standard for the year ending June 30, 2022.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

1. Description of Agency and summary of significant accounting policies (continued):

Recent accounting pronouncements (continued):

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities* (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The objective of this ASU will assist entities in (1) evaluating whether transactions should be accounted for as contributions within the scope of Topic 958, Not-for-Profit Entities, or as exchange transactions subject to other guidance and (2) determining whether a contribution is conditional. For transactions in which an entity is the resource recipient, the ASU is effective for fiscal years beginning after December 15, 2018, therefore the Agency will be required to adopt and implement this standard for the year ending June 30, 2020. For transactions in which the entity serves as a resource provider, the ASU is effective for fiscal years beginning after December 15, 2019.

In November 2016, FASB issued No. 2016-18, Statement of Cash Flows (Topic 230). The amendments to this ASU require that a statement of cash flows detail the change during the period in total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling beginning-of-period and end-of-period total amounts presented on the statement of cash flows. This standard will be effective for nonpublic companies for fiscal year beginning after December 15, 2018 and, therefore, the Agency will be required to adopt and implement this standard for the year ending June 30, 2020.

Management is in the process of determining the impact that these ASUs will have on its financial statements, and will adopt the provisions upon the respective effective dates.

Reclassification:

Certain amounts included in the 2018 financial statements have been reclassified to conform with the 2019 presentation.

Subsequent events:

In preparing these financial statements, the Agency has evaluated events and transactions for potential recognition or disclosure through January 6, 2020, the date the Agency's financial statements were available to be issued.

2. Cash, Board restricted reserve:

The Board of Directors has restricted certain funds for repairs and improvements of management owned properties. The Board of Directors may, at its discretion, subsequently determine to use the cash for other purposes. This reserve totaled \$45,319 at June 30, 2019 and \$73,275 at June 30, 2018.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

3. Restricted deposits and funded reserves:

McNaughton Apartments operates under Section 202 of the National Housing Act. Such projects are regulated by HUD as to rent charges and operating methods. Under the terms of the regulatory agreement with HUD, McNaughton Apartments is required to establish and maintain a reserve to cover the cost of property replacements. The reserve for replacements totaled \$58,640 at June 30, 2019 and \$48,858 at June 30, 2018. These amounts are held in a separate bank account and are generally not available for operating purposes.

McKinley Grove is required to maintain reserves to cover the cost of property replacements. These deposits are held in a separate bank account and totaled \$46,724 at June 30, 2019 and \$41,166 at June 30, 2018.

4. Grants and other receivables:

Grants and other receivables consist of the following at June 30, 2019 and 2018:

		2019	 2018
Lake County HOME Program	\$	16,680	\$ 3,314
Continuum of Care Program		131,224	41,716
Ohio Development Services Agency		19,438	
	<u>\$</u>	167,342	\$ 45,030

5. Line of credit, loan payable and long-term debt:

Line of credit:

During December 2017, the Agency obtained a \$200,000 line of credit from a bank payable on demand. The interest rate is based on the prime rate plus .5% and was at 6.00% at June 30, 2019 and 5.50% at June 30, 2018. The line of credit is collateralized by certain real property including assignment of rentals on such property. Outstanding borrowings under the line of credit totaled \$129,000 at June 30, 2019 and \$136,769 at June 30, 2018.

Loan payable:

During the year ended June 30, 2019, the Agency received a \$25,500 (total loan to be drawn upon is \$35,000) loan from Corporation for Supportive Housing (CSH) to finance the predevelopment expenses associated with development of 12 to 21 bedroom units on a single site. The loan is to be repaid by the earlier of the closing of predevelopment or construction financing or 36 months from anticipated closing. The note is noninterest bearing and the loan has full recourse against the Agency. The loan may be forgiven upon written request by the Agency in the event that the project is unable to proceed through no fault of the Agency, however such forgiveness is the sole discretion of the CSH. Based on the terms of the loan, the loan has been classified as noncurrent in the 2019 statement of financial position.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

5. Line of credit, loan payable and long-term debt (continued):

Long-term debt:

Long-term debt consists of the following at June 30, 2019 and 2018:	2019	2018
Various non-interest bearing notes, payable to Ohio Mental Health and Addiction Services (Ohio MHAS), principal portion to be forgiven in equal monthly amounts of \$3,827 through 2025; \$3,526 monthly from 2026 - 2029; \$3,497 monthly from 2030 - 2032; and \$239,897 thereafter (see (A) below)	\$ 940,681	\$ 990,789
Non-interest bearing note payable to Ohio MHAS with total borrowings of up to \$200,000, principal portion to be forgiven in equal monthly amounts over a 30-year period, providing there are no violations of any loan covenants. These loans covenants require, among other things, that the related property be continuously used for the purpose it was originally intended, that the Agency remains in compliance with the laws of the State of Ohio and the administrative rule of Ohio MHAS, and that all tax and insurance payments are made on a timely basis. As of June 30, 2019, the Agency was in compliance with the Ohio		
MHAS loan covenants	165,213	
Insured mortgage note, payable to HUD, in monthly installments of \$3,732, including interest at 9.25% per annum, through May 2027. Secured by related property	250,708	271,257
Mortgage note, bank, payable in monthly installments of \$1,372, including interest at 5.67% per annum beginning December 2017 through December 2027. Secured by related property, including		
assignment of rentals on such property	110,485	120,291
Less current portion of:	1,467,087	1,382,337
Ohio MHAS forgivable notes	56,669	50,928
Other long-term debt	32,900	30,357
	<u>\$ 1,377,518</u>	\$ 1,301,052

(A) The non-interest bearing notes payable to Ohio MHAS are being forgiven annually over a 40-year period, providing there are no violations of any loan covenants associated with these agreements. These loan covenants require, among other things, that the related properties be continuously used for the purpose they were originally intended, that the Agency remains in compliance with the laws of the State of Ohio and the administrative rule of Ohio MHAS, and that all tax and insurance payments are made on a timely basis. As of June 30, 2019 and 2018, the Agency was in compliance with the Ohio MHAS loan covenants.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

5. Line of credit, loan payable and long-term debt (continued):

Future maturities of long-term debt, excluding the forgivable notes payable to Ohio MHAS and the CHS loan payable are as follows:

Year ending June 30,	Amount
2020	\$ 32,900
2021	35,705
2022	38,739
2023	42,041
2024	45,628
Thereafter	166,180
	<u>\$ 361,193</u>

6. Retirement benefits:

The Agency has established a Simplified Employee Pension (SEP) plan in order to provide retirement benefits to eligible employees. Contributions to the plan are made at the discretion of the Agency's Board of Directors. Contribution expense totaled \$14,901 in 2019 and \$13,930 in 2018.

In addition, the Agency provides 403(b) Retirement Plan Salary Reduction Arrangements for employees. All employee contributions are self-directed. The Agency does not contribute to these arrangements.

7. Lease commitments:

The Agency leases equipment under certain non-cancelable operating lease agreements. The leases are properly treated as operating leases.

The Agency has entered into four operating lease agreements with non-profit organizations with various lease terms. Each lease provides the nonprofit organization the option to extend the lease. The lessee under the tenyear lease has the right to terminate the lease based on certain conditions occurring (as defined in the lease agreement) during the term of the agreement.

Rent income under these leases was \$50,472 in 2019 and \$46,125 in 2018.

Future minimum rental revenue receipts are as follows:

2020 2021		\$ 46,818 36,818
2022		29,618
2023		29,618
2024		 17,277
		\$ 160,149

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

8. Net assets with donor restrictions:

Net assets with donor restrictions are available for the following purposes at June 30, 2019 and 2018:

	2019	2018
McKinley Grove construction (A)	\$ 2,215,051	\$ 2,215,051
Real property rehabilitations with donor restrictions (B)	273,664	273,664
Homeless Advisory Council		396
	\$ 2,488,71 <u>5</u>	\$ 2,489,111

- (A) Net assets relate to the McKinley Grove construction provided by various funding agencies that restricts the operations of the apartment complex to house income eligible individuals with social, emotional, intellectual and/or physical disabilities for various terms. These temporary restrictions expire as follows: \$52,780 in July 2023; \$417,286 in July 2028; \$894,985 in July 2033; and, \$850,000 in January 2045. The Agency was in compliance with all restrictions through June 30, 2019.
- (B) Net assets relate to real property rehabilitations and include restriction from the donor that the related properties must remain for the specific purpose for ten years from the date of rehabilitation. These restrictions are set to expire in September 2020. The Agency was in compliance with all restrictions through June 30, 2019.

9. Concentration of risk:

The Agency maintains its cash in various local bank accounts. The Agency, throughout the year and at June 30, 2019 and 2018, had cash, including outstanding checks, on deposit at banks in excess of federally insured limits.

Grants receivable are due from governmental agencies.

The Agency's operations are concentrated in providing housing to individuals with social, emotional, intellectual and/or physical disabilities. In addition, the Agency operates in a heavily regulated environment. The operations of the Agency are subject to the administrative directives, rules and regulations of various Federal, state and local regulatory agencies, including, but not limited to, HUD. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by HUD. Such changes can occur with little notice or inadequate funding to pay for the related costs, including the additional administrative burden, to comply with the changes.

A significant portion of the Agency's revenue and other support is from the following sources for the years ended June 30, 2019 and 2018. Total amounts by source and percentage of total revenue are as follows:

	2019		2018	
Revenue source	Amount	Percent	Amount	Percent
Lake County Alcohol, Drug and Addiction and Mental Health Services Board U.S. Department of Housing and Urban	\$ 1,402,568	43%	\$ 1,354,698	47%
Development	750,341	23	622,955	22
	\$ 2,152,909	<u>66</u> %	\$ 1,977,653	<u>69</u> %

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED JUNE 30, 2019 AND 2018

9. Concentration of risk (continued):

Total grants receivable related to the above sources of revenue and support at June 30, 2019 and 2018 are as follows:

Revenue source	 2019	 2018
U.S. Department of Housing and Urban Development Lake County Planning Commission (HOME Program)	\$ 131,224 16,680	\$ 41,716 3,314
	\$ 147,904	\$ 45,030

10. Related party transactions:

During the years ended June 30, 2019 and 2018, an entity owned by a member of the Board of Directors leased multiple properties to various residents being assisted by Extended Housing, Inc. The rental assistance expenditures of these transactions were charged to various programs of the Agency. Amounts paid to the related party by the Agency totaled \$17,557 in 2019 and \$21,121 in 2018.

11. Liquidity and availability:

The Agency's financial assets available within one year of the statement of financial position as of June 30, 2019 for general expenditures are as follows:

Cash Accounts, grants and other receivables	\$	245,157 177,842
	Ś	422,999

As part of the Agency's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs, the Agency has a line of credit in the amount of \$200,000, which it could draw upon.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

YEAR ENDED JUNE 30, 2019

Federal Grantor/ Pass-Through Grantor/Program Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures
U.S. Department of Housing and Urban Development			
Direct Awards:			
Section 202 Direct Loan	14.157		\$ 271,257
Section 8 Housing Assistance Payment Program	14.182		147,617
Pass-through from Lake County ADAMHS Board:			
Continuum of Care Program	14.267	34-6001618	512,020
Pass-through from Lake County Planning Commission:			
HOME Investment Partnership Program	14.239	34-6001618	24,224
Community Development Block Grant	14.218	34-6001618	65,000
Pass-through from City of Mentor Community			
Development Block Grant	14.218	34-6001861	1,480
Total, U.S. Department of Housing and			
Urban Development			1,021,598
U.S. Department of Health and Human Services			
Pass-through from Lake County ADAMHS Board:			
Projects in Transition from Homelessness (PATH) Program	93.150	34-6001618	109,500
			<u>\$ 1,131,098</u>

EXTENDED HOUSING, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2019

Note A – Basis of presentation:

The accompanying schedule of expenditures of Federal awards includes the Federal award activity of Extended Housing, Inc. under programs of the Federal government for the year ended June 30, 2019. The formation in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Extended Housing, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Extended Housing, Inc.

Note B – Summary of significant accounting policies:

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the *Uniform Guidance*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED)

YEAR ENDED JUNE 30, 2019

Note C – Indirect cost rate:

The Agency has elected not to use the 10 percent de minimus cost rate as allowed under the Uniform Guidance.

Note D – U.S. Department of Housing and Urban Development capital advance program:

Extended Housing, Inc. has received a U.S. Department of Housing and Urban Development capital advance under Section 202 of the National Housing Act. The capital advance balance outstanding at the beginning of the year is included in the Federal expenditures presented in the schedule. Extended Housing, Inc. received no additional advances or loans during the year. The balance of the capital advance outstanding at June 30, 2019 consists of:

CFDA Number	Program Name	Outstanding Balances at June 30, 2019
14.157	Section 202 Capital Advance (HUD)	<u>\$ 250,708</u>





Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors Extended Housing, Inc. Painesville, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Extended Housing, Inc. (a non-profit agency), which comprises the statement of financial position as of June 30, 2019, and the related statements of activities and net assets, functional expenses, and cash flows for the years then ended and the related notes to the financial statements, and have issued our report thereon dated January 6, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Extended Housing, Inc's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstance for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Extended Housing, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Extended Housing, Inc.'s financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Extended Housing, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

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The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Extended Housing, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cleveland, Ohio January 6, 2020



<u>Independent Auditor's Report on Compliance for Each Major Program and on</u> <u>Internal Control Over Compliance Required by the *Uniform Guidance*</u>

Board of Directors Extended Housing, Inc. Painesville, Ohio

Report on Compliance for Each Major Federal Program

We have audited Extended Housing, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on Extended Housing, Inc.'s major Federal program for the year ended June 30, 2019. Extended Housing, Inc.'s major Federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with Federal statutes, regulations, and the terms and conditions of its Federal awards applicable to its Federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for Extended Housing, Inc.'s major Federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards (Uniform Guidance)*. Those standards and *Uniform Guidance* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal program occurred. An audit includes examining, on a test basis, evidence about Extended Housing, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major Federal program. However, our audit does not provide a legal determination of Extended Housing, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, Extended Housing, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major Federal program for the year ended June 30, 2019.

Report on Internal Control Over Compliance

Management of Extended Housing, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Extended Housing, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on its major Federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance for its major Federal program and to test and report on internal control over compliance in accordance with *Uniform Guidance*, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Extended Housing, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of *Uniform Guidance*. Accordingly, this report is not suitable for any other purpose.

Cleveland, Ohio January 6, 2020

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SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED JUNE 30, 2019

Section I - Summary of Auditor's Results

Financial Statements Type of auditor's report issued: unmodified Internal control over financial reporting: Material weakness(es) identified? Yes No None reported Significant deficiency(ies) identified? Yes Noncompliance material to financial statements noted? Χ No Yes **Federal Award** Internal control over major program: Material weakness(es) identified? Yes No Significant deficiency(ies) identified? None reported Type of auditor's report issued on compliance for major program: unmodified Any audit findings disclosed that are required to be reported in accordance with the 2 CFR Section 200.516(a)? Identification of major program: **CFDA Number** Name of Federal Program or Cluster 14.267 Continuum of Care Program Dollar threshold used to distinguish between type A and type B programs: \$ 750,000 Auditee qualified as low-risk auditee? X Yes

SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)

YEAR ENDED JUNE 30, 2019

Section II – Financial Statement Finding

No findings were reported.

Section III - Major Federal Award Findings and Questioned Costs

No findings were noted.